**FAPESP-CDTI Application Form**

**General guidelines:**

* the applicants must demonstrate their technical and organizational capabilities for the proposed development;
* the proposal must be sent in English to CDTI and FAPESP;
* the budget in this form must be expressed in United States’ dollars. For FAPESP budget, please consider US$1 = R$3,40;
* fields for institutions # 3 and # 4 should only be completed when, in addition to the Brazilian and Spanish companies, there are other entities participating in the project, such as R&D institutions, for example.
* This document must be co-signed by the companies involved

|  |  |
| --- | --- |
| **Project Tittle** | **..** |
|   |
| **Short Title**  |
|  |

|  |  |
| --- | --- |
| **Contacts****Spanish Company**  | **..** |
| Company name |
| Number of employees | Net income (USA $) |
| Contact person | Tittle |
| Address | Tel |
|  | Fax |
|  | E-mail |
|  | Web page |
| Activities * Main economic activities (in % of the net income for each market segment);
* Competitive strategy used in each market segment;
* Company innovative capability (past history, well and ill succeeded cases, own and third part resources employed)
 |
|   |
| **Brazilian Company**  |  |
| Company name |
| Number of employees | Net income (USA $) |
| Contact person | Tittle |
| Address | Tel |
|  | Fax |
|  | E-mail |
|  | Web page |
| Activities* Main economic activities (in % of the net income for each market segment);
* Competitive strategy used in each market segment;
* Company innovative capability (past history, well and ill succeeded cases, own and third part resources employed)
 |

|  |
| --- |
| **Institution # 3**  |
| Name  |
| Number of employees | Net income (US$) |
| Contact person | Tittle |
| Address | Tel |
|  | Fax |
|  | E-mail |
|  | Web page |
| Activities  |
|  |
| **Institution # 4** |
| Name  |
| Number of employees | Net income (US$) |
| Contact person | Tittle |
| Address | Tel |
|  | Fax |
|  | E-mail |
|  | Web page |
| Activities  |
| **Planned technologic development** | **..** |
| * What needs will be addressed by the project’s outcome?
* What are the objectives of the project?
* What are the differences between the project´s outcome and those solutions already available in the market?
* Comments about the industrial protection (Is there any restriction? The outcomes may be patented? How will the knowledge acquired in the project development be protected?)
* What is the intended innovation degree (new to the firm, new to the market or new to the world)?
 |

|  |  |
| --- | --- |
| **Market*** y la participación de cada entidad en su explotación comercial;
 | **..** |
| * What is the target market for the new product, process or service?
* What is the role of each organization in its commercial exploitation?
* What are the expected competitive advantages for each partner?
* How the competitive disadvantages will be overcome?
* How the actual implementation of the outcome of the project will be done and what is the estimated investment for it?
* What are the strategies to compete in the target market?
 |

|  |  |
| --- | --- |
| **Definition of each partner’s role in the development of the project** Name of each partner and a brief description of their technical role in the project. | **.** |
| **Spanish Company** |
| **Brazilian Company** |

|  |
| --- |
| **Institution # 3** |
| **Institution # 4** |

|  |  |
| --- | --- |
| **Schedule** (please, highlight the main milestones of the project, inserting as many lines as necessary) | **..** |
| **Project milestones** |   | **Length (in months)** | **Starting date** |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

|  |  |
| --- | --- |
| **Estimated Budget** (please, inform the estimated budget for each phase discriminated above) | **..** |
| **Project milestones** |  | **US$** | **%** |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| **Total project budget**  |  |  |

|  |  |
| --- | --- |
| **Financial commitment of each partner** | **..** |
|  | **US$** | **%…** |
| **Spanish Company** |  |  |
|  |  |  |
| **Brazilian Company** |  |  |
|  |  |  |
| **Institution #3** |  |  |
|  |  |  |
| **Institution #4** |  |  |
|  |  |  |

|  |  |
| --- | --- |
| **Non-Financial commitment of each partner** | **..** |
|  | **US$** | **%…** |
| **Spanish Company** |  |  |
|  |  |  |
| **Brazilian Company** |  |  |
|  |  |  |
| **Institution #3** |  |  |
|  |  |  |
| **Institution #4** |  |  |
|  |  |  |

|  |  |
| --- | --- |
| **Other technology cooperation programs**Are the companies engaged in other programs of technology cooperation? Which ones?  | **..** |
|  |

|  |  |
| --- | --- |
| **Externalities**What are the positives and negatives impacts of the project, considering social, economic and environmental issues?  |  |
|  |

|  |  |
| --- | --- |
| **Partners Agreement** | **..** |
| Do the partners have a Memorandum of Understanding or other formal agreement? If so, please add a copy of it to this form.If not, what will be the basis for the agreement to be signed?**(A formal agreement will be mandatory in the second evaluation phase.)** |

**CO-SIGNATURES (All partners)**